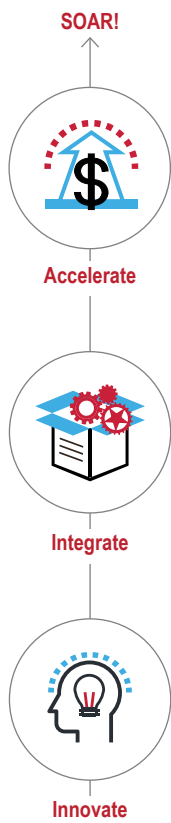


## Get Your Product to Market *Faster!*

These days, everything moves fast. And when you're in business, launching a business or bringing a new product to market, you can't let the competition get the best of you. At Patriot, we bring your product to market faster by leveraging our engineering, logistics and channel expertise. This allows you to focus on your core value without distraction. It also means that you don't need to use your dollars and resources on infrastructures and processes that are more easily outsourced. Patriot's business acceleration services will give you the advantage of speed and agility. So, no worries. We've got this covered!

*From concept to completion, you'll see your technology soar.*



# A Unique Integrated Service Provider

Unlike ordinary resellers or manufacturers, Patriot had a better vision for bringing your technology to market—one that serves vendors, resellers and end-users alike. By representing a suite of innovative product vendors, our resellers have access to leading edge differentiating products and purchasers get well supported solutions to their problems. With expertise in cyber security solutions, Patriot is the perfect partner to manufacture and distribute products more efficiently and profitably—allowing all businesses along the sales funnel to soar!

## Innovate

### Engineering Services

- Product engineering & design
- Cyber security management
- Product customization
- Product qualification & certification
- Compliance management
- Life cycle management
- Professional services
- DFX design review
- Supply chain management

CONTACT:  
Dewayne Adams  
dadams@patriot-tech.com

## Integrate

### Fulfillment Services

- Assembly, integration, rack integration
- Custom image load, BIOS, & testing
- Product branding
- Supply chain management
- BOM control & change management
- Build Schedule
- Inventory
- Exporting VAT management
- Worldwide logistics
- Demo pool management
- Return merchandise authorization
- Multi-geography

CONTACT:  
Amy Boyer  
aboyer@patriot-tech.com

## Accelerate

### Channel Services

- Order processing
- Renewal processing
- Channel development
- Contract vehicles & teaming
- Customer database development
- Marketing campaigns
- Marketing & training material
- Reseller product training
- Sales engineer support
- Registration programs
- Sales SPIFF programs
- Information system integration
- Credit/cash flow management
- Company valuation

CONTACT:  
Jackie Jevelle  
jjevella@patriot-tech.com



Innovate



Integrate



Accelerate

Concept to Completion

